



Sunday 16th October 2016			
Brexit Pre-Conference Roundtables: Impact of Brexit for Business 16:00 – 18:00			
Britain Open for Business Drinks Reception 18:00 – 20:00			
Monday 17th October 2016			
Plenary Keynote - Brexit 09:15 – 10:45			
10:45 – 11:45 Networking Break			
Track Room 1: The Brexit Effect	Track Room 2: Fintech	Track Room 3: SourceSmart	IN3 Showcase Stage
Session 1: The Future of Financial Centres 11:45 – 13:15	Session 1: Fintech - Collaboration & Innovation for Expansion 11:45 – 13:15	Session 1: Sourcing & GBS Strategies Post-Brexit 11:45 – 13:15	Investing in Innovation 11:15 – 13:15
13:15 – 14:15 Networking Lunch			
Session 2: Models for Expansion in a Post-Brexit World 14:15 – 15:30	Session 2: Global Expansion in Payments 14:15 – 15:30	Session 2: Cloud, Big Data & Analytics for Global Expansion 14:15 – 15:30	Start Me Up Abroad 14:15 – 15:30
15:30 – 16:15 Networking Break			
Session 3: Policy in a World of Change 16:15 – 17:45	Session 3: The Emergence of Blockchain 16:15 – 17:45	Session 3: Digital Transformation and IT BPO Innovations for Global Expansion 16:15 – 17:45	Corporate Startups: The Innovation Intersection 15:30 – 16:00
			The Bakery Live! 16:00 – 17:15
NETWORKING DRINKS RECEPTION 17:45 – 19:30			
OFFICIAL EVENT PARTY @ The Sky Bar Exclusive Access for premium pass holders only. Spaces limited.			
Tuesday 18th October 2016			
Plenary Keynote – Innovation & Expansion 09:30 – 11:00			
11:00 – 11:45 Networking Break			
Track 1: The Brexit Effect	Track 2: Fintech	Track 3: SourceSmart	IN3 Showcase Stage
Session 4: Future Investment Flows & Corporate Finance 11:45 – 13:15	Session 4: Lending & Financing to Strengthen Economies 11:45 – 13:15	Session 4: The Evolution of Outsourcing & Security Across Borders 11:45 – 13:15	Smart Cities 11:45 – 13:15
13:15 – 14:15 Networking Break			
Session 5: Drivers for Expansion & Implications of Brexit for Business 14:15 – 16:00	Session 5: Securing Financial Services 14:15 – 16:00	Session 5: Human Capital & Talent Strategies in New Markets 14:15 – 16:00	Where Next? 14:15 – 15:30

DETAILED AGENDA

Sunday 16th October 2016

Pre-Conference Roundtables: Perspectives & Predictions on a Post-Brexit UK

16:00 – 18:00

This Sunday discussion & networking event will explore a wide variety of political and business perspectives on a post-Brexit UK. The event will feature a series of roundtable discussions featuring a line-up of MPs, experts and business leaders. It will close with an informal drinks reception in the evening.

Chairman: *Robert Courtneidge, Global Head of Cards and Payments, Locke Lord (UK) LLP*

16:00 Roundtable: Britain's Attractiveness - How Do Britain's Political Parties Perceive a Post-Brexit UK?

- *Douglas Carswell MP, Member for Clacton*
- *Angela Eagle MP for Wallasey, Former Shadow First Secretary of State, Shadow Secretary of State for Business, Innovation and Skills*
- *The Hon Bernard Jenkin MP, Chairman of The Public Administration and Constitutional Affairs Committee*
- *The Rt Hon. Baroness Kramer, Liberal Democrat Lords Principal Spokesperson on the Treasury and Economy*

16:40 Roundtable: Country Reactions to Brexit

- *Nicholas Gomez, Risk Manager, Gibraltar Financial Services Commission*
- *Dr. Wolfgang Hübschle, Executive Director, Invest in Bavaria*
- *Sergi Marcén López, Head of the Delegation of the Catalan Government to the UK and Ireland*
- *Róbert Ésik, President, Hungarian Investment Promotion Agency – HIPA*

17:20 Expert Predictions Panel: Predictions & Opportunities for a Post-Brexit World

- *Professor Anand Menon, Director, UK in a Changing Europe*

- *Ameet Gill, Founding Partner, Hanbury Strategy*
- *Peter Sargent, Director, International Trade Initiatives*

18:40 Drinks Reception

Drinks Reception

18:40 – 20:00

Taking place following the Sunday Session discussion, this informal drinks reception will take place in the foyer area outside the Riverview Rooms at the Intercontinental 02.

Monday 17th October 2016

Keynote Session: The Brexit Future

09:15 – 10:45

The opening keynote session at Brexit & Global Expansion Summit will feature a line-up of global government and business leaders to explore what a post-Brexit future looks like. Speakers will discuss the importance of global expansion and investment for global economies and we'll hear from top executives from leading companies on their plans for the future.

Moderator: David Fergusson, President and Co-CEO, The M&A Advisor

- *Jeffries Briggenshaw, CEO, British American Business*
- *Sir Paul Judge, Alderman of City of London, Benefactor of the Judge Business School at Cambridge and Founder of Premier Foods*
- *Gerald Mason, Senior Vice President, Corporate Affairs, Tate & Lyle Sugars*
- *Sir Thomas Harris KBE CMG, Board Director, IBDE; Former Vice Chairman, Standard Chartered*

Moderator: Simon Kennedy, Reporter, Bloomberg News

- *Mr Robert Koopman, Chief Economist and Director of the Economic Research and Statistics Division, WTO*

- *Dr Gerard Lyons, Former Economic Advisor to Boris Johnson*
- *George Magnus, Senior Economic Advisor, UBS*

Networking Break

10:45 – 11:45

Track 1: The Brexit Effect

Session 1: The Future of Financial Centres

11:45 – 13:15

Panel 1: The Future of Financial Centres?

Since the advent of globalisation, the shift East of the world economy and the financial crisis there has been debate on the optimal location for an international financial centre. London has become the dominant centre throughout this period. Does Brexit change this dynamic and if so how?

Panel 2: Global Financial Institutions – Where to locate in the future?

Operating on a global basis requires major financial institutions to place the right operations in the right markets. This dynamic situation has been given an important new dimension with the UK vote to leave the UK. How do FIs operate in this new environment?

Chair: Dr. Chris Gentle, Executive Director, Brexit & Global Expansion Summit

- *Hubertus V  th, Managing Director, Frankfurt Main Finance*
- *Steve Barnett, Director of Financial Centre Development, Abu Dhabi Global Market*
- *Geoff Cook, CEO, Jersey Finance*
- *Arnaud de Bresson, CEO, Paris Europlace*
- *Ronald Kent, MD of Financial and Wholesale Policy, BBA*
- *Mark Boleat, Chairman of Policy and Resources Committee, City of London Corporation*
- *Jonathan Lipkin, Director Public Policy, The Investment Association*

Session 2: Models for Expansion in a Post-Brexit World

14:15 – 15:30

This session is about exploring practical models, considerations and strategies for global expansion in the new Brexit era. Speakers will discuss business intelligence and navigating the risks, rules, reliefs and regulatory environments when deciding where to locate an international business. What information on Brexit do corporate decision makers need to make informed decisions? What constitutes a business friendly environment and how can companies take advantage of this? What are the emerging models, tools and strategies for successful expansion in this era of Brexit?

Chair: Dr. Chris Gentle, Executive Director, Brexit & Global Expansion Summit

- *Stephen Malinak, Ph. D., Global Head of Persistent Analytics and Data Science Financial & Risk, Thomson Reuters*
- *Andy Larson, Head of EU Expansion, Remitly*
- *Marcin Petrykowski, Managing Director, Head of EMEA Relationship Management Regional Head for Central and Eastern Europe, General Manager Poland Branch, Standard & Poor's Ratings Services*
- *Colin McCullagh, Director of Trade, OCO Global*
- *Ben Wright, CEO, Velocity Global*
- *Bruno Bensaïd, Founder/Partner, Shanghaivest Ltd*

Session 3: Policy in a World of Change

16:15 – 17:45

As globalisation powers ahead the challenges of making policy become ever more complex. This session brings together policy makers from national and supra-national bodies on making policy to protect and generate jobs and growth in a post Brexit era.

Chair: Rudi Guraziu, Executive Chairman, IBDE

- *Jeffrey Franks, Director, IMF Europe*
- *James O'Brien, Vice Chair, Albright Stonebridge Group*
- *David Mortlock, Partner, Willkie Farr & Gallagher LLP*
- *Julia Onslow-Cole, Partner, Head of Global Immigration and Legal Markets Leader, PwC*
- *Rafal Kierzenkowski, Senior Economist, OECD*

- *Dr Marion Jansen, Chief Economist, International Trade Centre (ITC)*

Track 2: Global Expansion – Fintech

Session 1: Fintech - Collaboration & Innovation for Expansion

11:45 – 13:15

This session will feature discussions on the rapid growth and evolution of fintech and how these companies are planning and managing global expansion. The session will feature a mix of traditional financial institutions and emerging start-ups to discuss how they are embracing digital technologies and promoting innovation and the impact on their business cross border growth. How are organisations investing in innovative digital technologies to promote stronger infrastructure, introduce new products and improve customer experience? Where are the future opportunities for growth and expansion?

Chair: Ashwin Shirvaikar, Director Computer Services & IT Consulting, Citigroup

- *Sean Cornwell, Chief Digital Officer, Travelex*
- *Scarlett Sieber, SVP, Global Business Development New Digital Businesses, BBVA*
- *Ashwin Shirvaikar, Director Computer Services & IT Consulting, Citigroup*
- *Sunil Khandekar, Founder & CEO, Nuage Networks*
- *Mike Turner, Head of International TMC Practice & Corporate Technology, Taylor Wessing*
- *Lyndon Coppin, Director, Head of Legal - Barclays Operations, Technology & Commercial Legal, UK & EME, Barclays*
- *Nikolay Storonsky, Founder & CEO, Revolut*

Session 2: Global Expansion in Payments

14:15 – 15:30

Payments continues to be one of the key segments for innovation in financial services. With discussions on emerging trends, business models and examples of innovation in both emerging and more mature markets, this session will examine how payment companies are growing and going global. The payments landscape has been rapidly evolving around the world, what companies and technologies are facilitating this? How is the growth of the payments industry driving diversification and international expansion? What is the criteria for choosing which country to move into next?

- *Patrick McGrory, President, Emerging Offerings, Amdocs*
- *Nathalie Oestmann, Director, Head of Samsung Pay Europe, Samsung*
- *Shane Fitzpatrick, Global Head of eCommerce, First Data Corporation*

- *Paolo Giabardo, UK Country Manager, Ebury*
- *Nagarajan Rao, SVP, Transpay*
- *Scott Abrahams, SVP Business Development, Mastercard UK&I*
- *Alain Falys, CEO, YoYo*

Session 3: The Emergence of Blockchain

16:15 – 17:30

This session will define and explore blockchain technology and its impact on cross border transactions. There are countless innovations and opportunities with blockchain which can be instrumental in removing barriers to growth, increasing security and reducing costs. What are the emerging applications for blockchain technology which can drive growth and efficiencies within business? As new risks and rewards emerge with digital finance, how will the industry adapt, change and grow? How can countries regulate, manage and foster innovation in a tech-first financial services world?

Chair: *Tony Craddock, Director General, EPA*

- *Valery Vavilov, Co-Founder & CEO, BitFury*
- *Justin Floyd, CEO, RedCloud*
- *Mike Rymanov, CEO, DSX Technologies Limited*
- *Matt Lucas, Blockchain Global Enablement, CTO Office Europe, IBM*
- *Mike Laven, CEO, Currency Cloud*
- *Francesco Burelli, Managing Director - Global Payments Strategy Lead, Accenture*
- *Sian Jones, Founder, European Digital Currency & Blockchain Technology Forum*

Track 3: SourceSmart

Session 1: Sourcing & GBS Strategies Post-Brexit

11:45 – 13:15

This opening session will explore how the industry can navigate sourcing best practice in light of Brexit and define and leverage GBS to effectively grow and ultimately expand internationally. The session will discuss the role of outsourcing & SSC in GBS models, identify the right governance structures for success with GBS and weigh up how an effective GBS strategy can enable global expansion and growth.

Chair: Kerry Hallard, CEO, Global Sourcing Association

- *Kerry Hallard, CEO, Global Sourcing Association*
- *Scott Newman, Senior Vice President, Managing Director State Street Bank GmbH, Poland Branch, State Street*
- *Sandile Gwala, Executive Director, Deloitte South Africa*
- *Róbert Ésik, President, Hungarian Investment Promotion Agency - HIPA*
- *Corey Besaw, Co-Founder and Vice President, Solution Design, Ubiquity Global Services, Inc*

Session 2: Cloud, Big Data & Analytics for Global Expansion

Monday 17th October

14:15 – 15:30

Across industries around the world, big data and analytics is transforming the way organisations do business by improving decision making, raising productivity and ultimately gaining a competitive advantage. The session will explore the emergence of enterprise cloud services, their role in enabling growth and achieving scale quickly and the subsequent increasing demand for data centres. Speakers in this session will discuss the business impacts of leveraging the cloud and how it enables cost effective expansion of services into new markets. In response to this, how is the demand for data centres growing and how do companies decide where to set up new data centres? As the industry works to meet the demand, what are the challenges and opportunities with building and designing modern data centres in international markets?

Chair: Kerry Hallard, CEO, Global Sourcing Association

- *Tom Homer, Country Manager UK & Director Global Enterprise and Services EMEA, Telstra*
- *Stuart Cochran, CTO, Huddle*
- *Ian Massingham, Technical Evangelist, Amazon Web Services*
- *Giuliano Di Vitantonio, Chief Marketing & Strategy Officer, Interxion*
- *Mark Cooper, VP of Europe, Megaport Ltd*

Session 3: Digital Transformation and IT BPO Innovations for Global Expansion

16:15 – 17:45

What does digital transformation mean for global business growth and expansion? The needs of enterprises are changing and evolving which means new solutions are required to reduce costs and improve customer experiences. What do business models look like and how have digital technologies evolved and disrupted the way companies operate in multiple markets? Speakers in this session will shed light on the emerging digital solutions such as automation and robotics which are emerging to improve efficiencies & enable growth. Where are the examples digital transformation success and how is this enabling organisations to expand their reach globally and tap into new markets?

Chair: Kerry Hallard, CEO, Global Sourcing Association

- *Chris Boyd, Director of Architecture and Transformation, Telefonica*
- *Andy Tiller, Vice President Corporate Product Marketing, AsialInfo*
- *Justin Lyon, Director, Simudyne*
- *Mattias Fridström, CTO, Telia Carrier*
- *Anders Carlsarv, Managing Director, Symbio Sweden*
- *Yannis Tourcomanis, Chief Executive Officer of the CEMEA region, Teleperformance*
- *Rick Sturge, Executive Vice President, Business Development, Firstsource*
- *Franz Schwarzingler, SVP, Technology, Ubiquity Global Services, Inc.*
- *Miguel Valdés Faura, CEO, Bonitasoft*

Tuesday 18th October 2016

Keynote Session: Innovation & Expansion

09:30 – 11:00

This keynote session will explore the expansion experiences of some of the world's fastest growing and most innovative companies. Speakers will discuss how innovation and disruption is driving growth into new markets. Governments, countries and cities are increasingly trying to attract foreign investment by positioning themselves as the next Silicon Valley. The panel in this session will explore what makes the Valley succeed, identify some of the other innovation hubs around the world, what are the crucial elements of success in building ecosystems of innovation and growth and the role governments, corporations and regulators have to play.

- *Jan Hammer, Partner, Index Ventures*
- *Adam Satariano, Technology Reporter, Bloomberg*
- *Sriram Prakash, Lead Growth Capital and Venturing Services, Deloitte*

- *Mike Larhette, President, Mass Challenge*
- *Tom Yoritaka, Global Managing Director, Cisco Entrepreneurs in Residence (Cisco EIR), Cisco*
- *Gary Stewart, Director of Wayra Open Future, Wayra*

Track 1: The Brexit Effect

Session 4: Future Investment Flows & Corporate Finance

11:45 – 13:15

This session will feature a panel discussion on future investment flows and corporate finance. Understanding the economic and business implications of Brexit is paramount. As firms grapple with the realities of Brexit, and the surrounding uncertainty, how can they make adjustments to financial policies to create value? Sovereign Wealth Funds (SWFs) are now an integral part of investment flows around the global. Accounting for over \$4 trn assets, these funds play a pivotal role in influential global capital funds. Do they plan new investment strategies following Brexit?

Chair: Dr. Chris Gentle, Executive Director, Brexit & Global Expansion Summit

- *David East, Head of Economic & FDI Products, Bureau van Dijk*
- *David Thomas MBE, Executive Chairman, COBCOE*
- *Stephen Adams, Partner, Global Counsel*
- *Shanker Singham, Director, Economic Policy and Prosperity Studies and Chairman, Legatum Institute Special Trade Commission, Legatum Institute*
- *Michael Metcalfe, Senior Managing Director & Head of Multi Asset Strategy, State Street Global Markets*

Session 5: Drivers for Expansion & Implications of Brexit for Business

14:15 – 16:00

This session will explore some of the drivers for corporate business expansion and the impact Brexit will have on business. It will discuss the challenges faced, how to navigate the pitfalls and how companies can manage market realities. Is Brexit having an impact for all businesses expanding their global footprint? The session will also draw attention to the expansion stories beyond Europe and the opportunities for growth despite Brexit.

Chair: Dr. Chris Gentle, Executive Director, Brexit & Global Expansion Summit

- *William Bain, Head of Financial Services, Fintech and Brexit Advisory Unit, Inline Policy*
- *Paul Johnson, Of Counsel, Baker McKenzie*
- *Clémentine Fournier, Regional Vice President, Africa, BICS (Belgacom International Carrier Services)*

- *Clive Deaking, Consulting Partner, Wipro*

Track 2: Fintech

Session 4: Lending & Financing to Strengthen Economies

11:45 – 13:15

Lending is a key activity in the financial services sector seeing some exciting growth with global marketplace lending alone expected to grow more than 50% year on year. How can lending scale geographically while keeping adherence to national financial regulations? How are alternative business financing options driving growth in less developed, previously unreached markets? This session will explore how emerging fintech players are planning their growth strategies, and helping drive growth and investment in emerging economies.

Chair: *Melissa Jun Rowley, Founder & CEO at Humanise, Inc.*

- *Panni Morshedi, Global Head of International Expansion, Funding Circle*
- *Jeff Lynn, CEO, Seedrs*
- *Justin Floyd, CEO, RedCloud*
- *Brad van Leeuwen, Chief Partnership Officer, DoPay*
- *Ms Daniela Francovicchio, Senior Structured Finance Manager, EIF (European Investment Fund)*
- *Graham Leask, Chief Financial Officer, AMP Credit Technologies*
- *Mark Hipperson, CTO, Centtrip Ltd*

Session 5: Securing Financial Services

14:15 – 16:00

With the increasing shift toward digital and mobile, the financial services industry is faced with a new, more diverse range of threats. This session will explore the threat landscape, the emerging solutions and compliance and regulatory challenges facing financial institutions. What is the role of government in securing and regulating financial services? As new risks and rewards emerge with digital finance, how will the industry adapt, change and grow? How can countries regulate, manage and foster innovation in a tech-first financial services world?

- *Raimund Genes, CTO, Trend Micro*
- *Daniel Kornitzer, Chief Product Officer, Paysafe*
- *Simeon Coney, SVP, Chief Strategy Officer, Adaptive Mobile*

- *Oliver Blower, CEO, VoxSmart*
- *Brian Roeten, Chief Operating Officer, CopSonic*

Track 3: SourceSmart

Session 4: The Evolution of Outsourcing & Security Across Borders

11:45 – 13:15

The modern businesses are increasingly embracing the outsourcing economy, and the strategic processes which can be outsourced are growing significantly with the advent of new technologies. Outsourcing allows companies to leverage a wide array of external capabilities, knowledge and skills, however in doing so, organisations must be aware of the vulnerabilities and potential security challenges. This session will discuss how global customer experience management is changing, the subsequent evolution of the outsourcing sector and how organisations can manage risk and security as they move into new markets with new partners.

Chair: Andrew Wrobel, Head of Editorial, Emerging Europe

- *Jeffrey Puritt, President, Telus International*
- *Astrid Hartmann, SVP - Global Business Services, Lufthansa*
- *Tjay Tjook, Co-CEO, Omnext Ltd*
- *Vladimir Karolev, Advisor to the Minister of the Economy, Bulgaria*

Session 5: Human Capital & Talent Strategies in New Markets

14:15 – 16:00

Even for the most successful companies, international expansion can be exceedingly difficult and building an effective global human capital strategy is crucial. This session will explore the opportunities & key considerations for organisations with talent management, resourcing and attraction strategies as they expand into international markets and embrace digital technologies.

Chair: Andrew Wrobel, Head of Editorial, Emerging Europe

- *Seb Hall, Co-Founder & Director, Cloud Employee LTD*
- *Brian Friedman, Founder, The Forum for Expatriate Management*
- *Srini Krishna, Director Outsourcing Strategy & Economics, Microsoft Finance*

- Tracy Figliola, Director, Global Mobility and Global HR Shared Services, Equinix
- Sagar Rajgopal, SVP Operations, Ubiquity Global Services, Inc.

CEO SUMMIT

Corporate Finance in The Post Vote Environment

2:00 – 4:00 pm

Chaired by David Fergusson, President and Co-CEO, The M&A Advisor

The implications of Brexit are far reaching for corporate leaders. Yet uncertainty persists regarding the timetable, exit process, future trade relations and people movement. Discussion here will emphasize the value of collaboration between the investment community, corporations, industry associations, policy makers and influencers. The CEO Summit, featuring keynote addresses, an exclusive Brexit Research Report and a Stalwart's Roundtable, will provide an interactive briefing for corporate leadership and their advisors to excel in the post-vote environment.

Chair: David Fergusson, President and Co-CEO, The M&A Advisor

- *Sir Thomas Harris KBE CMG, Board Director, IBDE; Former Vice Chairman, Standard Chartered*
- *Dr Gerard Lyons, Former Economic Advisor to Boris Johnson*
- *Sir Simon James Fraser, GCMG, former Permanent Under-Secretary of the Foreign and Commonwealth Office, Executive Director at Chatham House & Managing Partner, Flint Global*
- *Alun Baker, Managing Director, Merrill Corporation*
- *Graham Bird, Managing Director, Strategic Public Equity, Gresham House*
- *Andrew Huntley, Co-Founder, BDA Partners*
- *Robin Johnson, Chairman - Cross Border M&A, Eversheds*
- *Robert Donaldson, Partner & Head of Corporate Finance, RSM UK*
- *Martin Gudgeon, Partner and Head of the European Restructuring and Special Situations Group, PJT Partners*

IN3 SHOWCASE STAGE



Monday 17th October 2016

IN3 is a programme of events at Global Expansion Summit which provides a unique platform for making the connection between open innovation and globalization, bringing corporates and government together with the global start-up community.

Investing in Innovation

Monday 17th October 2016

11:45 – 13:15

This high energy session will explore innovation in the context of global expansion. Companies of all sizes are recognising the need to innovate and bring innovation to market successfully, but how is it done in multiple and diverse markets? We will present a series of global innovation experts and start-up success stories exploring the challenges and lessons learnt from their global expansion journey, the different approaches to innovation and subsequent impact on internationalisation. From discussion on investments in traditional R&D to exploring opportunities with open innovation and concepts of “intrapreneurship”, strategic partnerships or the role of venture capital, delegates will have an insight into innovation driven global expansion. What are the considerations such as IP, organisational culture and customer insight when building a global innovation strategy?

Moderator: James Cook, Technology Editor, Business Insider UK

- *Denzil Samuels, Global Head of Channels, Alliances, Business Development & Ventures, GE Digital*
- *Anthony Newstead, Global Group Director Emerging Technologies & Strategic Innovation, The Coca-Cola Company*
- *Hussein Kanji, Partner, Hoxton Ventures*
- *Daphne Yong-d'Herve, Chief Intellectual Property Officer, ICC*
- *Jennifer Brant, Director, Innovation Insights*
- *Sahil Rekhi, Managing Director EMEA, RingCentral*
- *Alpesh Patel, Founder & CEO, mi-Fone*
- *Matt Wicks, CTO, Dreamtek*

Start-Me-Up Abroad

Monday 17th October 2016

14:15 – 15:30

Start Me Up Abroad is aimed at early stage start-ups looking to kickstart their business abroad. This is a dedicated platform for pre-funding start-ups to pitch to a panel of investors and accelerators from some of the most sought after start-up city hubs and then take 5 minutes' worth of questions from the panel. This activity is part of our showcase stage programme.

Moderator: Claire Cockerton, CEO, Entiq

Judging Panel:

- *Marcus Bäcklund, Head of Investment, Chalmers Ventures*
- *Dianne Perlman, CMO, Mass Challenge UK*
- *Tom Yoritaka, Global Managing Director, Cisco Entrepreneurs in Residence (Cisco EIR), Cisco*
- *Takahisa Ohira, Fintech Leader, Deloitte Tohmatsu Venture Support*

Start Up Speakers:

- *Shirabe Ogino, Ph.D, CEO, ZAISAN Net, Inc.*
- *Masashi Tsujinaka, Global Head of Data Business Development, Finatext Ltd*
- *Ben Brown, CEO, Shopwave*
- *Sanskriti Dawle, CEO, Project Mudra*
- *Abul Rob, Founder & CEO, Halaleat.com*
- *Roslyn Scott, Founder, MobiCycle Ltd*
- *Tomo Nakamura, UK Country Manager, Doreming*

Corporate Startups: The Innovation Intersection

Monday 17th October 2016

15:30 – 16:00

In an ever changing business landscape, corporate organisations have to change the way they do business to stay innovative and quick. The rise of corporate Accelerators and Innovation programmes is starting to look like business as usual, but why is it happening? In the form of a 1-2-1 conversation with experts working in and around the field we will explore why and how this is happening, is it about a new product pipeline or a wider piece of changing corporate culture? With the use of real world case studies we will touch upon the topic and give an insight into this new way of doing business.

- *Anthony Catt, Managing Director, Oxygen Startups*
- *Sam Knight, co-oundr, Pollen8*

The Bakery Live!

Monday 17th October 2016

16:00 – 17:15

A new way to get innovation done, not just talked about. A low cost and low risk model that gets tech to trial market. Fast. A large corporate brand will present a brief/challenge facing their business. The Bakery has selected six start-ups from a large number of applications for the brief. These six start-ups then have three minutes to pitch their idea to the corporate client. The two finalists will be brought back for a final round and deeper Q&A. The corporate client speaker will choose the winner for a trial with the help of the audience.

Moderator:

Andrew Humphries, Founder, The Bakery

Client Panel:

- *Gareth Baker, Leasing Manager, Segro*
- *Alex Wodzicki, Digital Marketing Manager, Segro*
- *Paul Lewis, Regional Director Thames Valley & Data Centres, Segro*
- *Nick Hughes, Regional Director Thames Valley & Data Centres, Segro*

* The Showcase Theatre is an open floor auditorium on the exhibition show floor. Unlike the conference which is available to Standard and Premium Pass holders only, the Showcase Theatre programme is open to all pass holders.

Tuesday 18th October 2016

Smart Cities

11:45 – 13:00

This session will discuss the growth opportunities with smart cities for both public and private sector organisations around the world. As digital technologies become more advanced and smart city ecosystems evolve and diversify, what is the impact on companies considering expansion into new markets? Where are the examples of innovation and success? What role does government have to play in facilitating the growth of smart cities to encourage foreign investment?

Chair: Dan Warren, Director of Group Architecture, Capita

- *Dan Warren, Director of Group Architecture, Capita*
- *Xavier Vilalta, Smart Strategy Manager, ACCIÓ/Catalonia Trade & Investment*
- *Dan Byles, VP Corporate Development & Chair, Living PlanIT SA & SmarterUK*
- *Ben Whitaker, Co-Founder, Masabi*
- *Scott Cain, Chief Business Officer, Future Cities Catapult*
- *Abbas Kazmi, Managing Partner, Collegiate Capital*

Where Next?

Tuesday 18th October 2016

14:15 – 15:30

This session will provide insights into a wide range of markets for companies considering where they will expand their business next. Countries, regions and cities will provide insights on local cultures, business environments, tax and regulatory landscapes, incentives for foreign investors and support services to ensure a smooth transition into new markets.

Moderator: Ben Wright, CEO, Velocity Global

Alex Goryachev, Director, Innovation Strategy and Programs - Cisco Corporate Strategic Innovation Group, Cisco

Mike King, CEO of Economic Development, Tourism, Sport & Culture, Government of Jersey

Tony Moretta, CEO, Digital Jersey

Elham Hassanzadeh (LLM/PhD), Managing Director, Energy Pioneers

Daiki Moriyama, Head of Corporate Planning, Tohmatsu Venture Support, Deloitte Japan

Ai Kameyama, Senior Staff, Tohmatsu Venture Support, Deloitte Japan

George Dodge, Business Development Associate, CKGSB Europe (The Cheung Kong Graduate School of Business)

Abbas Kazmi, Managing Partner, Collegiate Capital